



UNDERSTANDING OIL AND GAS CONTRACTS

Improving Efficiency, Efficacy and Economy in Mid and Downstream Petroleum Operations

Effective management of mid and downstream petroleum operations requires thorough understanding of the various petroleum agreements such as the Transport and Storage, Interconnectivity, Commercial, Charter Party and Service Level Agreements as well as business processes involving receipt, transportation, and distribution of petroleum products to the end users. The knowledge is essential in enabling every party to meet its obligation with ease, for improved operations, hence increase profitability.

Why You Should Attend

The 4-days flagship course, complete with a field visit to select Common User Petroleum facilities will enable participants to:

1. Develop core operational skills
2. Learn the requirements, obligations, opportunities, and risks associated with mid and downstream petroleum agreements.
3. Analyse and minimize risks, turn risks into opportunity, and manage uncertainty in petroleum operations.
4. Equip executives at all levels with focusing on best practices.
5. Strengthen stakeholder relationships.
6. Build ethical culture, establish acceptable standards of behaviour, and mitigate risks.

The following areas will be covered:

1. Downstream Petroleum Agreements: Transportation & Storage Agreement for White Petroleum Products.
2. Procurement of Petroleum products: The Open Tender System and the Government-to-Government Contracts.
3. Petroleum Infrastructure Security and Right-of-Way Management
4. Pipeline Capacity Allocation, Receipt, Delivery & Product Scheduling
5. Collateral Finance Management, Tariffs, Billing, Ageing & Penalties
6. Storage, Stock Accounting/Control & Gain Loss
7. Product Quality, Additives & Blends and Quality Control
8. Safety Health & Environment Considerations and Emergency Response procedures in mid and downstream petroleum operations
9. A field visit to select Petroleum Common User facilities in the Coast Region

This highly informative and interactive course is suitable for:

1. Stock Accounting Managers
2. Legal Practitioners
3. Arbitrators, Judges and Magistrates
4. Finance Managers
5. Customer Service Managers,
6. Marketing Managers
7. Safety Health and Environment Staff
8. Quality Control Staff
9. In-House Legal Officers
10. EPRA Staff
11. Ministry of Energy and Petroleum Staff
12. Supply and Logistics Managers
13. Any other persons interested in petroleum management business.

28th - 31st AUG 2023

Duration: 4 days

Venue:

Voyager Beach Resort, Mombasa

Fees: Kshs. 98,600/- per person



SCAN ME

REGISTRATION DETAILS

To register scan the QR Code, fill the registration form and **Email** to miog@kpc.co.ke. For more information contact The Director, Morendat Institute of Oil & Gas. **TEL :** (+254) 0704 801 596 | 0713 693 379 | 0709 723 004/6. <https://miog.kpc.co.ke>

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